



**SPAM EXPERTS®**  
SIMPLY SPAM FREE

# **CASE STUDY**

## **WEBHUSET**

# EMAIL SECURITY IN THE CLOUD OR ON-PREMISES

## INCOMING » OUTGOING » ARCHIVING

Local Cloud » SaaS Managed Email Security » Incoming Filter »  
Outgoing Filter » Email Archiving » API » Clusterable » Synchronized  
» Scalable

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Fighting spam means more than just protecting your network from dangerous threats like viruses or phishing attacks. For a web hosting company, giving your customers the most effective inbox is essential. Opting to use a professional email filtering solution has two major benefits that directly affect your clients: they won't have to deal with malicious emails in their inboxes, and you can divert more technical and financial resources into maintaining and improving your service offerings instead of fighting a never-ending spam battle.

### Quick Read

Webhuset AS is a Norwegian web hosting provider serving customers in the entire Norwegian market. The company was founded in 1998 and is approaching 20 years of experience in the industry. With 12,000 customers and growing, Webhuset is Norway's largest Internet Presence Provider with a focus on the SME segment.



### Challenges

As a web hosting provider, Webhuset was no stranger to dealing with spam. Incoming and outgoing spam became a serious problem for them, and handling that problem was an extreme drain on their resources. When it became clear that their chosen anti-spam solution was failing, Webhuset decided that professional email security needed to be brought into discussion. "Fighting spam became more and more of a time consuming effort internally, eating up a lot technical resources," said Erik Windahl Olsen, CEO of Webhuset.

### Customer profile

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Company	Webhuset
Location	Norway
Industry	Web Hosting & Domains
Products in Use	Incoming Filter, Outgoing Filter
Website	<a href="http://www.webhuset.no">www.webhuset.no</a>

## Implementation

Webhuset and SpamExperts met at a World Hosting Days event, and a fruitful partnership was created. After talking with the SpamExperts technical team, the Norwegian company decided to install SpamExperts' Incoming Filtering solution as a first step. Not long thereafter, the Outgoing Filtering solution was also installed on their local server, since they chose the option to keep the data on their own infrastructure.

## Benefits

With SpamExperts on their side, Webhuset witnessed a clear reduction in spam and an impressive decrease in the technological resources spent dealing with the problems that inevitably come with spam messages. With more time on their hands, Webhuset's team is now able to focus on the core aspect of their business. Erik continued, "Thanks to SpamExperts, we are now dealing with a lot less spam, which means more time for our technicians to do other things. Our customer satisfaction has gone up as a direct result."

## Target Reached

"SpamExperts offers a very good solution for fighting spam that requires very little effort and makes the end customers happy. The less spam they see, the happier they are," concluded Erik.

## Next steps

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Contact us to discuss your email security needs!  
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